Wataniya Palestine Mobile Telecommunication Public Shareholding Company Unaudited Interim Condensed Financial Statements June 30, 2013



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## Report on review of Interim Condensed Financial Statements to the Board of Directors of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company

#### Introduction

We have reviewed the accompanying interim condensed financial statements of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company (the Company) as at June 30, 2013, comprising of the interim statement of financial position as at June 30, 2013 and the related interim statements of income, comprehensive income, changes in equity and cash flows for the six-month period then ended and explanatory notes.

The Board of Directors is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34.

## Ernst & Young - Middle East

Ernst + Young

July 18, 2013

## INTERIM STATEMENT OF FINANCIAL POSITION June 30, 2013

June 30, 2013			
		June 30,	December 31,
		2013	2012
		Unaudited	Audited
	Notes	U.S. \$	U.S. \$
Assets			
Non-current assets			
Property and equipment, net		50,017,184	54,429,592
Projects in progress	3	20,424,875	19,576,928
Advances to contractors		1,016,306	657,615
Intangible assets	4	150,302,820	155,433,618
5			
		221,761,185	230,097,753
Current assets			
Prepayments and other			
current assets		4,043,711	5,784,193
Inventory		1,143,320	1,309,778
Accounts receivable		12,374,311	11,857,100
Cash on hand and at banks	5	43,837,026	44,599,394
		61,398,368	63,550,465
Total Assets		283,159,553	293,648,218
			<u> </u>
Equity and liabilities			
Equity			
Paid-in share capital		258,000,000	258,000,000
Share premium		11,610,000	11,610,000
Accumulated losses		(168,493,162)	(156,919,119)
		(100,190,102)	(100,717,117)
Net equity		101,116,838	112,690,881
Non-current liabilities			
Provision for employees' indemnity		5,064,321	3,813,957
Interest-bearing loans and			
borrowings	6	73,169,990	73,367,443
Other non-current liability		54,346,654	54,346,654
		132,580,965	131,528,054
Current liabilities			
Current portion of interest-			
bearing loans and borrowings	6	12,000,000	12,000,000
Accounts payable		7,029,113	7,477,286
Due to related parties		169,839	163,089
Deferred revenues		4,848,900	4,039,283
Accrued expenses		17,745,755	16,577,799
IPO oversubscription payables		44,692	46,274
Accrued project cost		7,623,451	9,125,552
		49,461,750	49,429,283
Total liabilities		182,042,715	180,957,337
Total Equity and Liabilities		283,159,553	293,648,218
i otal Equity and Elabilities		200,107,000	273,040,210

The attached notes 1 to 10 form part of these interim condensed financial statements

## INTERIM STATEMENT OF INCOME

For the three-month and six-month periods ended June 30, 2013

		Three Months Ended June 30			hs Ended e 30
		2013	2012	2013	2012
		Unau	dited	Unau	ıdited
	Notes	U.S. \$	U.S. \$	U.S. \$	U.S. \$
Revenue Cost of service		23,895,874 (13,500,406) 10,395,468	21,299,313 (12,343,428) 8,955,885	44,279,354 (24,771,311) 19,508,043	41,210,023 (24,297,418) 16,912,605
Finance revenue Currency exchange (loss) gain General and administrative expenses		172,543 24,571 (6,396,878)	65,267 221,432	308,556 (56,678) (12,361,225)	155,780 241,946 (10,751,981)
Marketing expenses Depreciation and amortization Finance costs Provision for doubtful accounts	7	(1,519,649) (6,387,458) (1,316,467) (255,814)	(1,512,791) (6,006,347)	(2,677,652) (12,681,919) (2,605,238)	(2,930,780)
Loss for the period		(5,283,684)	(5,216,825)	(11,574,043)	(11,541,992)
Basic and diluted earnings per share	8	(0.02)	(0.02)	(0.04)	(0.04)

The attached notes 1 to 10 form part of these interim condensed financial statements

## INTERIM STATEMENT OF COMPREHENSIVE INCOME For the three-month and six-month periods ended June 30, 2013

	Three Months Ended June 30			hs Ended e 30
	2013	2012	2013	2012
	Unau	dited	Unaudited	
	U.S. \$	U.S. \$	U.S. \$	U.S. \$
Loss for the period	(5,283,684)	(5,216,825)	(11,574,043)	(11,541,992)
Other comprehensive income for the period	-	-	-	-
Total loss and comprehensive	; 			
income for the period	(5,283,684)	(5,216,825)	(11,574,043)	(11,541,992)

## INTERIM STATEMENT OF CHANGES IN EQUITY For the six-month period ended June 30, 2013

	Paid-in share capital U.S. \$	Share premium U.S. \$	Accumulated losses U.S. \$	Net equity U.S. \$
Balance at January 1, 2013 Total loss and comprehensive	258,000,000	11,610,000	(156,919,119)	112,690,881
income for the period	-	-	(11,574,043)	(11,574,043)
Balance at June 30, 2013	258,000,000	11,610,000	(168,493,162)	101,116,838
Balance at January 1, 2012 Total loss and comprehensive	258,000,000	11,610,000	(133,092,929)	136,517,071
income for the period	-	-	(11,541,992)	(11,541,992)
Balance at June 30, 2012	258,000,000	11,610,000	(144,634,921)	124,975,079

# Wataniya Palestine Mobile Telecommunication

## Public Shareholding Company

INTERIM STATEMENT OF CASH FLOWS For the six-month period ended June 30, 2013

	June 30, 2013	June 30, 2012
	Unaudited	Unaudited
Operating activities	U.S.\$	U.S. \$
Loss for the period	(11,574,043)	(11,541,992)
Adjustments for:		
Depreciation	7,097,049	6,560,308
Provision for employees' indemnity	1,393,210	1,082,899
Provision for doubtful account	1,007,930	598,630
Loss on disposal of property and equipment	4,427	21,762
Finance revenue	(308,556)	(155,780)
Finance costs	2,605,238	2,646,124
Amortization	5,584,870	5,364,500
Working capital changes:	5,810,125	4,576,451
Prepayments and other current assets	1,740,482	349,489
Inventory	166,458	105,345
Accounts receivable	(1,525,141)	(2,226,642)
Accounts payable	(265,272)	6,641,220
Deferred revenues	809,617	161,668
Accrued expenses	1,161,614	(426,296)
Provision for employees' indemnity paid	(325,747)	
Net cash flows from operating activities	7,572,136	9,181,235
Investing activities		
Purchase of property and equipment and intangibles	(955,274)	(1,074,883)
Proceed from disposal of property and equipment	859	20,925
Increase in projects in progress	(4,538,773)	(9,963,629)
Advances to contractors	(358,691)	982,037
Interest received	308,556	155,780
Net cash flows used in investing activities	(5,543,323)	(9,879,770)
Financing activities		
Syndicated loan	-	(7,894,000)
Syndicated loan transaction cost paid	(774,976)	(289,280)
Interest paid	(2,021,373)	(2,032,148)
Due to related parties	6,750	386,499
IPO oversubscription paid	(1,582)	(14,735)
Change in cash restricted at bank		652
Net cash flows used in financing activities	(2,791,181)	(9,843,012)
Decrease in cash and cash equivalents	(762,368)	(10,541,547)
Cash and cash equivalents, beginning of period	44,599,394	29,466,668
Cash and cash equivalents, end of period	43,837,026	18,925,121

The attached notes 1 to 10 form part of these interim condensed financial statements

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS June 30, 2013

## 1. Activities

Wataniya Palestine Mobile Telecommunication Company (the Company), located in Ramallah, was registered and incorporated in Palestine on January 27, 2007 as a Private Limited Shareholding Company under registration No. 562499541. On October 25, 2010, the legal form of the Company was changed to a Public Shareholding Company under registration No. 562601328.

The Company was formed with an authorized share capital of 5,000,000 shares with U.S. \$ one par value each. During 2008, the Company's authorized and paidin share capital was increased to 170,000,000 shares with U.S. \$ one par value each. The Company's General Assembly in its extraordinary meeting held on October 25, 2010 resolved to increase the Company's authorized share capital to 258,000,000 shares with U.S. \$ one par value each. The existing shareholders (WIL and PIF) subscribed for 49,300,000 shares through capitalizing portion of the shareholders' loans and the related accrued interest. The remaining 38,700,000 shares were offered to the public at an offer price of U.S. \$ 1.3 per share, resulting in a share premium of U.S. \$ 11,610,000. The public offering took place during the period from November 7, 2010 to December 2, 2010.

On March 14, 2007, the Company entered into a license agreement (the License) with the Ministry of Telecommunications and Information Technology (the MTIT) to provide 2G and 3G mobile services in the West Bank and Gaza. The term of the License shall be fifteen years from the effective date being the date on which the MTIT makes the frequencies available to the Company. The effective date was originally set on August 6, 2008. On December 16, 2009, the MTIT approved the Company's request to determine September 10, 2009 as the effective date, instead of August 6, 2008, since it represents the date on which only 2G frequencies were allocated.

The Company started its operations on November 1, 2009.

The Company's main activities are offering, managing, and selling wireless telecommunication services, as well as constructing and operating wireless telecommunication stations and telephone networks.

The interim condensed financial statements of the Company as at June 30, 2013 were authorized for issuance by the Board of Directors on July 18, 2013.

## 2. Summary of significant accounting policies

## Basis of preparation

The interim condensed financial statements of the Company have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting.

The interim condensed financial statements do not include all information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at December 31, 2012. The results for the period ended June 30, 2013 are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2013.

The interim condensed financial statements have been presented in United States Dollar, which is the functional currency of the company.

## Changes in accounting policies

The accounting policies used in the preparation of the interim condensed financial statements are consistent with those used in the preparation of the annual financial statements for the year ended December 31, 2012. except that the Company has adopted the following new and amended IFRS's during the period. Adoption of these standards did not have any effect on the results of operations or financial position of the Company.

IAS 1 - Financial Statement Presentation - Presentation of Items of Other Comprehensive Income

IFRS 13 - Fair Value Measurement

The following IFRS have been issued but are not yet effective, and have not been adopted by the Company:

IFRS 9 Financial Instruments: Classification and Measurement

#### 3. Projects in progress

The movement on projects in progress is as follows:

	June 30,	December 31,
	2013	2012
	U.S. \$	U.S. \$
Beginning balance	19,576,928	4,605,319
Additions	3,036,672	21,282,583
Transfers to property and equipment and		
intangible assets	(2,188,725)	(6,310,974)
	20,424,875	19.576.928

#### 4. Intangible assets

The movement on intangible assets is as follows:

	License* U.S. \$	Software U.S. \$	Total U.S. \$
Cost			
At January 1, 2013 Additions	184,871,337	7,484,071 454,072	192,355,408 454,072
At June 30, 2013	184,871,337	7,938,143	192,809,480
Accumulated Amortization			
At January 1, 2013	32,854,452	4,067,338	36,921,790
Amortization for the period	4,541,767	1,043,103	5,584,870
At June 30, 2013	37,396,219	5,110,441	42,506,660
Net carrying amount			
At June 30, 2013	147,475,118	2,827,702	150,302,820
At December 31, 2012	152,016,885	3,416,733	155,433,618

\* The Company started amortizing the License on November 1, 2009 being the date on which it commenced its operations.

## 5. Cash on hand and at banks

	June 30, 2013	December 31, 2012
	U.S. \$	U.S. \$
Cash on hand	116,774	155,913
Cash at banks and short term deposits	43,720,252	44,443,481
	43,837,026	44,599,394

As at June 30, 2013, the Company has eleven short term deposits amounting to U.S. \$ 41,124,724 (2012: U.S. \$ 33,351,976) at local banks with an annual interest rate of 1.82% (2012: 1.63%).

## 6. Interest-bearing loans and borrowings

	June 30,	December
	2013	31,2012
	U.S. \$	U.S. \$
Shareholders' loans		
Wataniya International FZ - LLC (WIL)	2,850,000	2,850,000
Palestine Investment Fund, PLC (PIF)	2,150,000	2,150,000
Accrued interest (WIL)	527,015	440,976
Accrued interest (PIF)	397,107	332,222
	5,924,122	5,773,198
Third parties' loans		
Local banks' loans	51,000,000	51,000,000
IFC loan	36,000,000	36,000,000
	87,000,000	87,000,000
Less: transaction costs directly attributable to		
third parties' loans	(7,754,132)	(7,405,755)
	85,169,990	85,367,443
Non-current portion	73,169,990	73,367,443
Current portion	12,000,000	12,000,000
	85,169,990	85,367,443

## 7. Finance costs

	June 30, 2013	June 30, 2012
	U.S. \$	U.S. \$
Interest on loans and borrowings	2,178,639	2,085,580
Amortization of transaction costs	426,599	560,544
	2,605,238	2,646,124

## 8. Basic and Diluted Earnings Per Share

	June 30,	June 30,
	2013	2012
Loss for the period (U.S. \$)	(11,574,043)	(11,541,992)
Weighted average for subscribed capital		
during the period (Shares)	258,000,000	258,000,000
Basic and diluted earnings per share (U.S. \$)	(0.04)	(0.04)

## 9. Commitments and contingencies

As at the interim condensed financial statements date, the Company has outstanding contractual commitments resulting from purchases, services and construction contracts, as well as its license.

Following is a summary of the outstanding commitments:

	June 30,	December 31,
	2013	2012
	U.S. \$	U.S. \$
Contracts and purchase orders	15,604,533	242,231
License *	159,653,346	159,653,346

\* The Company entered into a license agreement with MTIT for a total price of U.S. \$ 354,000,000. The unpaid portion of the license cost, net of the related non-current liability, of U.S. \$159,653,346 represents the unrecognized liability in the financial statements resulting from MTIT not fulfilling its obligations in relation with granting the Company access to Gaza, 3G frequencies and International Gateways.

The Company entered into an agreement to lease the office building on January 27, 2007. During 2012 the Company renewed the contract for additional 5 years with an option to renew the contract.

Following is the future minimum rentals payable under non-cancellable operating lease:

	June 30,	December31,
	2013	2012
Within one year After one year but not more than five years	U.S. \$	U.S. \$
	413,154	407,062
	1,780,335	2,225,984
	2,193,489	2,633,046

## 10. Related party transactions

Related parties represent associated companies, shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

Balances with related parties included in the interim condensed statement of financial position are as follows:

	Nature of Relationship	June 30, 2013	December 31, 2012
		U.S. \$	U.S. \$
Accounts receivable	Shareholders	243	2,659
Interest-bearing loans and borrowings	Shareholders	5,000,000	5,000,000
Due to related parties	Shareholders	169,839	163,089
Accrued interest	Shareholders	924,122	773,198

Transactions with related parties included in the interim condensed income statement were as follows:

	June 30,	June 30,
	2013	2012
	U.S. \$	U.S. \$
Interest expense on shareholders' loans	150,924	152,359
Key management personnel compensation	492,793	457,389
Revenue from shareholders	5,250	21,137