

Wataniya Palestine Mobile
Telecommunication
Public Shareholding Company
Unaudited Interim Condensed
Financial Statements
March 31, 2014

Report on review of Interim Condensed Financial Statements to the Board of Directors of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company

Introduction

We have reviewed the accompanying interim condensed statement of financial position of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company (the Company) as of March 31, 2014, and the related interim condensed income statement, comprehensive income, changes in equity and cash flows for the three-month period then ended and explanatory notes.

The Board of Directors is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Financial Accounting Standard IAS 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34.

Ernst & Young - Middle East



April 30, 2014

Wataniya Palestine Mobile Telecommunication
Public Shareholding Company

INTERIM STATEMENT OF FINANCIAL POSITION
As at March 31, 2014

| | | March 31, 2014 | December 31, 2013 |
|--|-------|--------------------|----------------------|
| | | Unaudited | Audited |
| | Notes | U.S. \$ | U.S. \$ |
| Assets | | | |
| Non-current assets | | | |
| Property and equipment, net | | 42,333,943 | 44,819,600 |
| Projects in progress | 3 | 25,682,062 | 24,735,263 |
| Advances to contractors | | 4,047,594 | 4,274,340 |
| Intangible assets | 4 | 145,550,430 | 148,450,379 |
| | | <u>217,614,029</u> | <u>222,279,582</u> |
| Current assets | | | |
| Prepayments and other current assets | | 2,825,648 | 1,485,443 |
| Inventory | | 915,140 | 787,351 |
| Accounts receivable | | 12,553,599 | 12,436,854 |
| Cash on hand and at banks | 5 | 41,971,730 | 42,772,802 |
| | | <u>58,266,117</u> | <u>57,482,450</u> |
| Total Assets | | <u>275,880,146</u> | <u>279,762,032</u> |
| Equity and liabilities | | | |
| Equity | | | |
| Paid-in share capital | | 258,000,000 | 258,000,000 |
| Share premium | | 11,610,000 | 11,610,000 |
| Accumulated losses | | (182,614,180) | (178,244,001) |
| Net equity | | <u>86,995,820</u> | <u>91,365,999</u> |
| Non-current liabilities | | | |
| Provision for employees' indemnity | | 6,273,176 | 6,005,810 |
| Interest-bearing loans and borrowings | 6 | 67,680,058 | 69,472,097 |
| Other non-current liability | | 54,346,654 | 54,346,654 |
| | | <u>128,299,888</u> | <u>129,824,561</u> |
| Current liabilities | | | |
| Current portion of interest- bearing loans and borrowings | 6 | 17,625,000 | 15,750,000 |
| Accounts payable | | 8,291,672 | 7,738,771 |
| Due to related parties | | 261,538 | 266,768 |
| Deferred revenues | | 5,556,302 | 5,970,146 |
| Other current liabilities | | 20,835,065 | 18,988,215 |
| Accrued project cost | | 8,014,861 | 9,857,572 |
| | | <u>60,584,438</u> | <u>58,571,472</u> |
| Total liabilities | | <u>188,884,326</u> | <u>188,396,033</u> |
| Total Equity and Liabilities | | <u>275,880,146</u> | <u>279,762,032</u> |

The attached notes 1 to 11 form part of these interim condensed financial statements

Wataniya Palestine Mobile Telecommunication
Public Shareholding Company

INTERIM STATEMENT OF INCOME
For the three-month period ended March 31, 2014

| | | March 31, 2014 | March 31, 2013 |
|--------------------------------------|-------|---------------------------|---------------------------|
| | | Unaudited | Unaudited |
| | Notes | U.S. \$ | U.S. \$ |
| Revenue | | 21,292,134 | 20,383,480 |
| Cost of service | | <u>(12,317,486)</u> | <u>(11,270,905)</u> |
| | | 8,974,648 | 9,112,575 |
| Finance revenue | | 163,594 | 136,013 |
| Currency exchange loss | | (18,325) | (81,249) |
| General and administrative expenses | | (5,104,259) | (5,964,347) |
| Marketing expenses | | (870,200) | (1,158,003) |
| Depreciation and amortization | | (6,087,402) | (6,294,461) |
| Finance costs | 7 | (1,281,912) | (1,288,771) |
| Provision for doubtful accounts | | <u>(146,323)</u> | <u>(752,116)</u> |
| Loss for the period | | <u><u>(4,370,179)</u></u> | <u><u>(6,290,359)</u></u> |
| Basic and diluted earnings per share | 8 | <u><u>(0.017)</u></u> | <u><u>(0.024)</u></u> |

The attached notes 1 to 11 form part of these interim condensed financial statements

Wataniya Palestine Mobile Telecommunication
Public Shareholding Company

INTERIM STATEMENT OF COMPREHENSIVE INCOME
For the three-month period ended March 31, 2014

| | March 31, 2014 | March 31, 2013 |
|---|--------------------|--------------------|
| | <u>Unaudited</u> | <u>Unaudited</u> |
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Loss for the period | (4,370,179) | (6,290,359) |
| Other comprehensive income for the period | - | - |
| Total loss and comprehensive income for the period | <u>(4,370,179)</u> | <u>(6,290,359)</u> |

The attached notes 1 to 11 form part of these interim condensed financial statements

Wataniya Palestine Mobile Telecommunication
Public Shareholding Company

INTERIM STATEMENT OF CHANGES IN EQUITY
For the three-month period ended March 31, 2014

| | Paid-in share capital | Share premium | Accumulated losses | Net equity |
|---|--------------------------|-------------------|-----------------------|--------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Balance at January 1, 2014 | 258,000,000 | 11,610,000 | (178,244,001) | 91,365,999 |
| Total loss and comprehensive income for the period | - | - | (4,370,179) | (4,370,179) |
| Balance at March 31, 2014 (unaudited) | <u>258,000,000</u> | <u>11,610,000</u> | <u>(182,614,180)</u> | <u>86,995,820</u> |
| Balance at January 1, 2013 | 258,000,000 | 11,610,000 | (156,919,119) | 112,690,881 |
| Total loss and comprehensive income for the period | - | - | (6,290,359) | (6,290,359) |
| Balance at March 31, 2013 (unaudited) | <u>258,000,000</u> | <u>11,610,000</u> | <u>(163,209,478)</u> | <u>106,400,522</u> |

The attached notes 1 to 11 form part of these interim condensed financial statements

Wataniya Palestine Mobile Telecommunication
Public Shareholding Company

INTERIM STATEMENT OF CASH FLOWS

For the three-month period ended March 31, 2014

| | March 31, 2014 | March 31, 2013 |
|--|--------------------------|--------------------------|
| | Unaudited | Unaudited |
| | U.S. \$ | U.S. \$ |
| <u>Operating activities</u> | | |
| Loss for the period | (4,370,179) | (6,290,359) |
| Adjustments for: | | |
| Depreciation | 3,178,817 | 3,531,265 |
| Provision for employees' indemnity | 379,111 | 623,718 |
| Provision for doubtful account | 146,323 | 752,116 |
| Finance revenue | (163,594) | (136,013) |
| Finance costs | 1,281,912 | 1,288,771 |
| Amortization | 2,908,585 | 2,763,196 |
| | <u>3,360,975</u> | <u>2,532,694</u> |
| Working capital changes: | | |
| Prepayments and other current assets | (1,340,205) | 386,251 |
| Inventory | (127,789) | 238,713 |
| Accounts receivable | (263,068) | 843,535 |
| Accounts payable | 638,624 | (3,282,723) |
| Deferred revenues | (413,844) | 380,540 |
| Other current liabilities | 1,857,726 | (1,880,746) |
| Provision for employees' indemnity paid | (197,468) | - |
| | <u>3,514,951</u> | <u>(781,736)</u> |
| Net cash flows from (used in) operating activities | | |
| | <u>3,514,951</u> | <u>(781,736)</u> |
| <u>Investing activities</u> | | |
| Purchase of property and equipment and intangibles | (12,608) | (265,402) |
| Proceed from disposal of property and equipment | 1,126 | - |
| Increase in projects in progress | (3,479,824) | (2,274,726) |
| Advances to contractors | 226,746 | (425,876) |
| Interest received | 163,594 | 136,013 |
| Restricted cash | 62,901 | - |
| | <u>(3,038,065)</u> | <u>(2,829,991)</u> |
| Net cash flows used in investing activities | | |
| | <u>(3,038,065)</u> | <u>(2,829,991)</u> |
| <u>Financing activities</u> | | |
| Syndicated loan transaction cost paid | (215,888) | (426,570) |
| Interest paid | (993,939) | (988,761) |
| Due to related parties | (5,230) | 6,750 |
| IPO oversubscription paid | - | (989) |
| | <u>(1,215,057)</u> | <u>(1,409,570)</u> |
| Net cash flows used in financing activities | | |
| | <u>(1,215,057)</u> | <u>(1,409,570)</u> |
| Decrease in cash and cash equivalents | (738,171) | (5,021,297) |
| Cash and cash equivalents, beginning of period | <u>42,323,464</u> | <u>44,599,394</u> |
| Cash and cash equivalents, end of period | <u><u>41,585,293</u></u> | <u><u>39,578,097</u></u> |

The attached notes 1 to 11 form part of these interim condensed financial statements

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS
March 31, 2014

1. Activities

Wataniya Palestine Mobile Telecommunication Company (the Company), located in Ramallah, was registered and incorporated in Palestine on January 27, 2007 as a Private Limited Shareholding Company under registration No. 562499541. On October 25, 2010, the legal form of the Company was changed to a Public Shareholding Company under registration No. 562601328.

The Company was formed with an authorized share capital of 5,000,000 shares with U.S. \$ one par value each. During 2008, the Company's authorized and paid-in share capital was increased to 170,000,000 shares with U.S. \$ one par value each. The Company's General Assembly in its extraordinary meeting held on October 25, 2010 resolved to increase the Company's authorized share capital to 258,000,000 shares with U.S. \$ one par value each. The existing shareholders (WIL and PIF) subscribed for 49,300,000 shares through capitalizing portion of the shareholders' loans and the related accrued interest. The remaining 38,700,000 shares were offered to the public at an offer price of U.S. \$ 1.3 per share, resulting in a share premium of U.S. \$ 11,610,000. The public offering took place during the period from November 7, 2010 to December 2, 2010.

On March 14, 2007, the Company entered into a license agreement (the License) with the Ministry of Telecommunications and Information Technology (the MTIT) to provide 2G and 3G mobile services in the West Bank and Gaza. The term of the License shall be fifteen years from the effective date being the date on which the MTIT makes the frequencies available to the Company. The effective date was originally set on August 6, 2008. On December 16, 2009, the MTIT approved the Company's request to determine September 10, 2009 as the effective date, instead of August 6, 2008, since it represents the date on which only 2G frequencies were allocated.

The Company started its operations on November 1, 2009.

The Company's main activities are offering, managing, and selling wireless telecommunication services, as well as constructing and operating wireless telecommunication stations and telephone networks.

The interim condensed financial statements of the Company as at March 31, 2014 were authorized for issuance by the Board of Directors on April 30, 2014.

2. Summary of significant accounting policies

Basis of preparation

The interim condensed financial statements of the Company have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting.

The interim condensed financial statements do not include all information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at December 31, 2013. The results for the period ended March 31, 2014 are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2014.

The interim condensed financial statements have been presented in United States Dollar, which is the functional currency of the Company.

Changes in accounting policies

The accounting policies used in the preparation of the interim condensed financial statements are consistent with those used in the preparation of the annual financial statements in the previous year, except that the Company has adopted the new standards and interpretations effective as of January 1, 2014, adoption of these standards did not have any effect on the results of operations or financial position of the Company.

IAS 32 - Amendments: Offsetting Financial Assets and Financial Liabilities.

These amendments clarify the meaning of 'currently has a legally enforceable right to set-off' and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting. These amendments have no impact on the Company.

The following IFRS have been issued but are not yet effective, and have not been adopted by the Company:

IFRS 9 Financial Instruments: Classification and Measurement

3. Projects in progress

The movement on projects in progress is as follows:

| | March 31, 2014 | December 31, 2013 |
|---|-------------------|----------------------|
| | U.S. \$ | U.S. \$ |
| Beginning balance | 24,735,263 | 19,576,928 |
| Additions | 1,637,113 | 11,404,966 |
| Transfers to property and equipment and intangible assets | (690,314) | (6,246,631) |
| | <u>25,682,062</u> | <u>24,735,263</u> |

4. Intangible assets

The movement on intangible assets is as follows:

| | License* | Software | Total |
|--|--------------------|-------------------|--------------------|
| | U.S. \$ | U.S. \$ | U.S. \$ |
| <u>Cost</u> | | | |
| At January 1, 2014 | 184,871,337 | 11,944,412 | 196,815,749 |
| Additions | - | 5,736 | 5,736 |
| Transferred from Project in Progress | - | 2,900 | 2,900 |
| At March 31, 2014 | <u>184,871,337</u> | <u>11,953,048</u> | <u>196,824,385</u> |
| <u>Accumulated Amortization</u> | | | |
| At January 1, 2014 | 42,013,264 | 6,352,106 | 48,365,370 |
| Amortization for the period | 2,258,337 | 650,248 | 2,908,585 |
| At March 31, 2014 | <u>44,271,601</u> | <u>7,002,354</u> | <u>51,273,955</u> |
| <u>Net carrying amount</u> | | | |
| At March 31, 2014 | <u>140,599,736</u> | <u>4,950,694</u> | <u>145,550,430</u> |
| At December 31, 2013 | <u>142,858,073</u> | <u>5,592,306</u> | <u>148,450,379</u> |

* The Company started amortizing the License on November 1, 2009 being the date on which it commenced its operations.

5. Cash on hand and at banks

| | March 31, 2014 | December 31, 2013 |
|---------------------------------------|-------------------|----------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Cash on hand | 160,801 | 59,128 |
| Cash at banks and short term deposits | <u>41,810,929</u> | <u>42,713,674</u> |
| | <u>41,971,730</u> | <u>42,772,802</u> |

As at March 31, 2014, the Company has eleven short term deposits amounting to U.S. \$ 37,766,833 (2013: U.S. \$ 38,235,979) at local banks with an annual interest rate of 1.68% (2013: 1.66%).

For the purpose of the statement of cash flows, cash and cash equivalents comprise the following as at March 31, 2014 and 2013:

| | March 31, 2014 | March 31, 2013 |
|---------------------------------------|-------------------|-------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Cash on hand | 160,801 | 110,602 |
| Cash at banks and short term deposits | <u>41,810,929</u> | <u>39,467,495</u> |
| | 41,971,730 | 39,578,097 |
| Restricted cash | <u>(386,437)</u> | <u>-</u> |
| | <u>41,585,293</u> | <u>39,578,097</u> |

6. Interest-bearing loans and borrowings

| | March 31, 2014 | December 31, 2013 |
|---|--------------------|----------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Shareholders' loans | | |
| Wataniya International FZ - LLC (WIL) | 2,850,000 | 2,850,000 |
| Palestine Investment Fund, PLC (PIF) | 2,150,000 | 2,150,000 |
| Accrued interest (WIL) | 656,202 | 613,874 |
| Accrued interest (PIF) | <u>494,585</u> | <u>462,653</u> |
| | <u>6,150,787</u> | <u>6,076,527</u> |
| Third parties' loans | | |
| Local banks' loans | 51,000,000 | 51,000,000 |
| IFC loan | <u>36,000,000</u> | <u>36,000,000</u> |
| | <u>87,000,000</u> | <u>87,000,000</u> |
| Less: transaction costs directly attributable to third parties' loans | <u>(7,845,729)</u> | <u>(7,854,430)</u> |
| | <u>85,305,058</u> | <u>85,222,097</u> |
| Non-current portion | 67,680,058 | 69,472,097 |
| Current portion | <u>17,625,000</u> | <u>15,750,000</u> |
| | <u>85,305,058</u> | <u>85,222,097</u> |

7. Finance costs

| | March 31, 2014 | March 31, 2013 |
|-----------------------------------|-------------------|-------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Interest on loans and borrowings | 1,057,323 | 1,079,805 |
| Amortization of transaction costs | <u>224,589</u> | <u>208,966</u> |
| | <u>1,281,912</u> | <u>1,288,771</u> |

8. Basic and Diluted Earnings Per Share

| | March 31, 2014 | March 31, 2013 |
|---|--------------------|--------------------|
| Loss for the period (U.S. \$) | <u>(4,370,179)</u> | <u>(6,290,359)</u> |
| Weighted average for subscribed capital during the period (Shares) | <u>258,000,000</u> | <u>258,000,000</u> |
| Basic and diluted earnings per share (U.S. \$) | <u>(0.017)</u> | <u>(0.024)</u> |

9. Commitments and contingencies

As at the interim condensed financial statements date, the Company has outstanding contractual commitments resulting from purchases, services and construction contracts, as well as its license.

Following is a summary of the outstanding commitments:

| | March 31, 2014 | December 31, 2013 |
|-------------------------------|--------------------|----------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Contracts and purchase orders | <u>7,648,678</u> | <u>12,938,076</u> |
| License * | <u>159,653,346</u> | <u>159,653,346</u> |

* The Company entered into a license agreement with MTIT for a total price of U.S. \$ 354,000,000. The unpaid portion of the license cost, net of the related non-current liability, of U.S. \$159,653,346 represents the unrecognized liability in the financial statements resulting from MTIT not fulfilling its obligations in relation with granting the Company access to Gaza, 3G frequencies and International Gateways.

The Company entered into an agreement to lease the office building on January 27, 2007. During 2012 the Company renewed the contract for additional 5 years with an option to renew the contract.

Following is the future minimum rentals payable under non-cancellable operating lease:

| | March 31, 2014 | December 31, 2013 |
|---|-------------------|----------------------|
| | <u>U.S. \$</u> | <u>U.S. \$</u> |
| Within one year | <u>422,396</u> | <u>419,274</u> |
| After one year but not more than five years | <u>769,485</u> | <u>876,661</u> |
| | <u>1,191,881</u> | <u>1,295,935</u> |

10. Related party transactions

Related parties represent associated companies, shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

Balances with related parties included in the interim condensed statement of financial position are as follows:

| | <u>Nature of Relationship</u> | <u>March 31, 2014</u> <u>U.S. \$</u> | <u>December 31, 2013</u> <u>U.S. \$</u> |
|---------------------------------------|-------------------------------|---|--|
| Interest-bearing loans and borrowings | Shareholders | <u>5,000,000</u> | <u>5,000,000</u> |
| Due to related parties | Shareholders | <u>261,538</u> | <u>266,768</u> |
| Accounts receivable | Shareholders | <u>2,020</u> | <u>6,273</u> |
| Accrued interest | Shareholders | <u>1,150,787</u> | <u>1,076,527</u> |

Transactions with related parties included in the interim condensed income statement were as follows:

| | <u>March 31, 2014</u> <u>U.S. \$</u> | <u>March 31, 2013</u> <u>U.S. \$</u> |
|---|---|---|
| Interest expense on shareholders' loans | <u>74,260</u> | <u>75,079</u> |
| Key management personnel compensation | <u>220,146</u> | <u>210,877</u> |
| Revenue from shareholders | <u>5,825</u> | <u>5,614</u> |

11. Fair value of financial instruments

Set out below the details of the financial instruments, other than cash on hand and at banks, held by the company as of March 31, 2014:

| | <u>March 31, 2014</u> <u>U.S. \$</u> |
|---------------------------------------|---|
| <u>Financial assets</u> | |
| Accounts receivable | 12,553,599 |
| Other current assets | <u>1,028,188</u> |
| | <u>13,581,787</u> |
| <u>Financial liabilities</u> | |
| Interest-bearing loans and borrowings | 85,305,058 |
| Other non-current liability | 54,346,654 |
| Accounts payable | 8,291,672 |
| Due to related parties | 261,538 |
| Other current liabilities | 20,835,065 |
| Accrued project cost | <u>8,014,861</u> |
| | <u>177,054,848</u> |

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

- The fair values of accounts receivable, other financial assets, accounts payable, due to related parties, accrued project cost, and other financial liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Interest bearing loan and borrowings and other noncurrent liabilities The fair value of interest-bearing loans and borrowings is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.