Wataniya Palestine Mobile Telecommunication Public Shareholding Company Unaudited Interim Condensed Financial Statements September 30, 2012



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Report on review of Interim Condensed Financial Statements to the Board of Directors of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company

Introduction

We have reviewed the accompanying interim condensed financial statements of Wataniya Palestine Mobile Telecommunication - Public Shareholding Company (the Company) as at September 30, 2012 comprising of the interim statement of financial position as at September 30, 2012 and the related interim statements of income, comprehensive income, changes in equity and cash flows for the ninemonth period then ended and explanatory notes. The Board of Directors is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34.

Ernst + young

October 16, 2012

INTERIM STATEMENT OF FINANCIAL POSITION

SEPTEMBER 30, 2012			
		September 30, 2012	December 31, 2011
		Unaudited	Audited
	Notes	U.S. \$	U.S. \$
<u>Assets</u>			
Non-current assets Property and equipment, net Projects in progress Advances to contractors	3	55,336,278 18,822,905 1,228,358	61,185,943 4,605,319 1,662,030
Intangible assets Restricted cash	4 5	157,863,176 8,885,466	164,782,708 9,480,558
		242,136,183	241,716,558
Current assets Prepayments and other current assets		6,923,025	8,348,772
Inventory Accounts receivable Cash on hand and at banks	6	1,412,580 9,564,365 12,445,405	1,721,276 7,200,912 29,466,668
		30,345,375	46,737,628
Total Assets		272,481,558	288,454,186
<mark>Equity and liabilities</mark> Equity Paid-in share capital	1	258,000,000	258,000,000
Share premium	1	11,610,000	11,610,000
Accumulated losses		(149,999,307)	(133,092,929)
Net equity		119,610,693	136,517,071
Non-current liabilities			
Provision for employees' indemnity	_	3,247,435	1,876,463
Interest-bearing loans and borrowings	7	38,315,297	54,373,720
Other non-current liability		54,346,654	54,346,654
Current liabilities		95,909,386	110,596,837
Current portion of interest-	7	15 200 000	
bearing loans and borrowings	7	15,288,000	15,788,000
Accounts payable Due to related parties		13,454,751 165,709	5,840,932 219,275
Deferred revenues		3,291,326	2,757,129
Accrued expenses		15,470,330	13,679,574
IPO oversubscription payables		47,536	70,775
Accrued project cost	8	9,243,827	2,984,593
	0	56,961,479	41,340,278
Total liabilities		152,870,865	151,937,115
Total Equity and Liabilities		272,481,558	288,454,186

INTERIM STATEMENT OF INCOME FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2012

			nths Ended nber 30		ths Ended nber 30
			2011		2011
			(restated		(restated
		2012	note 13)	2012	note 13)
		Unau	ıdited	Unau	ıdited
	Notes	U.S. \$	U.S. \$	U.S. \$	U.S. \$
Revenue		21,662,150	19,828,550	62,872,173	55,150,782
Cost of service		(12,854,051)	(11,699,382)	(37,151,469)	(33,249,481)
		8,808,099	8,129,168	25,720,704	21,901,301
Finance revenue		79,941	94,193	235,721	255,726
Currency exchange gain (Loss)		163,916	(1,677,543)	405,862	(1,157,033)
General and administrative					
expenses		(4,991,853)		(15,743,834)	(13,062,168)
Marketing expenses		(1,583,077)			(4,293,664)
Depreciation and amortization		(6,117,630)		(18,042,438)	(16,752,062)
Finance costs	9	(1,168,851)			(4,434,820)
Provision for doubtful accounts		(554,931)	(1,043,248)	(1,153,561)	(1,643,040)
Loss for the period		(5,364,386)	(7,236,804)	(16,906,378)	(19,185,760)
Basic and diluted earnings per					
share	10	(0.021)	(0.028)	(0.066)	(0.074)

INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2012

	Three Months Ended September 30			ths Ended nber 30
		2011 (restated		2011 (restated
	2012	note 13)	2012	note 13)
	Unau	dited	Unau	Idited
	U.S. \$	U.S. \$	U.S. \$	U.S. \$
Loss for the period	(5,364,386)	(7,236,804)	(16,906,378)	(19,185,760)
Other comprehensive income for the period	-	-	-	-
Total loss and comprehensive income for the period	(5,364,386)	(7,236,804)	(16,906,378)	(19,185,760)

INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012

	Paid-in share capital U.S. \$	Share premium U.S. \$	Accumulated losses U.S. \$	<u>Net equity</u> U.S. \$
Balance at January 1, 2012 Total loss and comprehensive	258,000,000	11,610,000	(133,092,929)	136,517,071
income for the period			(16,906,378)	(16,906,378)
Balance at September 30, 2012 (Unaudited)	258,000,000	11,610,000	(149,999,307)	119,610,693
Balance at January 1, 2011 Total loss and comprehensive	258,000,000	11,610,000	(106,913,676)	162,696,324
income for the period		-	(19,185,760)	(19,185,760)
Balance at September 30, 2011 (Unaudited, restated				
Note 13)	258,000,000	11,610,000	(126,099,436)	143,510,564

INTERIM STATEMENT OF CASH FLOWS FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012

		Nine Mont Septem	
		,	2011 (restated
		2012	note 13)
		Unaudited	Unaudited
Operating activities	Note	U.S. \$	U.S. \$
Loss for the period		(16,906,378)	(19,185,760)
Adjustments for: Depreciation Provision for employees' indemnity Provision for doubtful accounts Loss from disposal of property and equipment Interest revenue Finance costs		9,921,155 1,466,023 1,153,561 17,107 (235,721) 3,814,975	9,901,773 579,635 1,643,040 14,405 (255,726) 4,434,820
License amortization		8,121,283	6,850,289
Working capital changes:		7,352,005	3,982,476
Prepayments and other current assets Inventory Accounts receivable Accounts payable Deferred revenues Accrued expenses Employees' indemnity paid		1,425,747 308,696 (3,517,014) 7,613,819 534,197 2,252,999 (95,051)	1,011,745 (182,962) (3,645,281) (1,367,458) (9,579) 584,535 (295,790)
Net cash flows from operating activities		15,875,398	77,686
Investing activities Purchase of property and equipment Proceeds from sale of property and equipment Increase in projects in progress Advances to contractors Interest received Net cash flows used in investing activities		(1,325,361) 40,789 (11,964,128) 433,672 235,721 (12,579,307)	(1,671,757) 249,628 (5,027,151) (42,955) 255,726 (6,236,509)
Financing activities Syndicated Ioan Syndicated Ioan transaction cost paid Interest paid Due to related parties IPO oversubscription paid Change in cash restricted at bank Net cash flows used in financing activities		(15,788,000) (1,843,920) (3,203,721) (53,566) (23,239) 595,092 (20,317,354)	(15,788,000) (109,412) (3,821,516) (2,540,906) (22,189,229) (9,578,884) (54,027,947)
-			
Decrease in cash and cash equivalents		(17,021,263)	(60,186,770)
Cash and cash equivalents, beginning of period		29,466,668	92,192,012
Cash and cash equivalents, end of period	6	12,445,405	32,005,242
The attached notes 1 to 13 form part of these inter	im conden	sed financial statem	nents

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS September 30, 2012

1. Activities

Wataniya Palestine Mobile Telecommunication Company (the Company), located in Ramallah, was registered and incorporated in Palestine on January 27, 2007 as a Private Limited Shareholding Company under registration No. 562499541. On October 25, 2010, the legal form of the Company was changed to a Public Shareholding Company under registration No. 562601328.

The Company was formed with an authorized share capital of 5,000,000 shares with U.S. \$ one par value each. During 2008, the Company's authorized and paidin share capital was increased to 170,000,000 shares with U.S. \$ one par value each. The Company's General Assembly in its extraordinary meeting held on October 25, 2010 agreed to increase the Company's authorized share capital to 258,000,000 shares with U.S. \$ one par value each. The existing shareholders Wataniya International FZ - LLC and Palestine Investment Fund, PLC (WIL and PIF) subscribed for 49,300,000 shares through capitalizing a portion of the shareholders' loans and the related accrued interest. The remaining 38,700,000 shares were offered to the public at an offer price of U.S. \$ 1.3 per share, resulting in a share premium of U.S. \$ 11,610,000. The public offering took place during the period from November 7, 2010 to December 2, 2010.

On March 14, 2007, the Company entered into a license agreement (the License) with the Ministry of Telecommunications and Information Technology (the MTIT) to provide 2G and 3G mobile services in the West Bank and Gaza. The term of the License shall be fifteen years from the effective date being the date on which the MTIT makes the frequencies available to the Company. The effective date was originally set on August 6, 2008. On December 16, 2009, the MTIT approved the Company's request to determine September 10, 2009 as the effective date, instead of August 6, 2008, since it represents the date on which only 2G frequencies were allocated.

The Company started its operations on November 1, 2009.

The Company's main activities are offering, managing, and selling wireless telecommunication services, as well as constructing and operating wireless telecommunication stations and telephone networks.

The interim condensed financial statements of the Company were authorized for issuance by the Board of Directors on October 16, 2012.

2. Summary of significant accounting policies

Basis of preparation

The interim condensed financial statements of the Company have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting.

The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with Company's annual financial statements as of December 31, 2011. The results for the period ended September 30, 2012 are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2012

The interim condensed financial statements have been presented in United States Dollar, which is the functional currency of the company.

Changes in accounting policies

The accounting policies used in the preparation of the interim condensed financial statements are consistent with those used in the preparation of the annual financial statements for the year ended December 31, 2011 except that the Company has adopted the following new and amended IFRS's during the period. Adoption of these standards did not have any effect on the results of operations or financial position of the Company.

IFRS 7 Financial Instruments: Disclosures - Enhanced Derecognition Disclosure Requirements

IAS 1 Financial Statement Presentation: Presentation of items of Other Comprehensive Income

The following IFRS have been issued but are not yet effective, and have not been adopted by the Company:

IFRS 9 - Financial Instruments IFRS 10 - Consolidated Financial Statements IFRS 11 - Joint Arrangements IFRS 12 - Disclosure of Involvement with Other Entities IFRS 13 - Fair Value Measurement

3. Projects in progress

The movement on projects in progress is as follows:

	September 30,	December 31,
	2012	2011
	Unaudited	Audited
	U.S. \$	U.S. \$
Beginning balance	4,605,319	2,011,967
Additions	18,223,362	10,699,165
Transfers to property and equipment and		
intangible assets	(4,005,776)	(8,105,813)
	18,822,905	4,605,319

The estimated cost to complete the projects in progress as of September 30, 2012 is U.S. \$ 11,239,105.

4. Intangible assets

The movement on intangible assets is as follows:

	License	Software	Total
	U.S. \$	U.S. \$	U.S. \$
Cost			
At January 1, 2012	184,871,337	5,928,734	190,800,071
Additions	-	1,201,751	1,201,751
At September 30, 2012	184,871,337	7,130,485	192,001,822
Accumulated Amortization			
Accumulated Amortization		2 246 016	26 017 262
At January 1, 2012	23,670,547	2,346,816	26,017,363
Amortization	6,875,383	1,245,900	8,121,283
At September 30, 2012	30,545,930	3,592,716	34,138,646
<u>Net carrying amount</u>			
At September 30, 2012	154,325,407	3,537,769	157,863,176
At December 31, 2011	161,200,790	3,581,918	164,782,708

The company started amortizing the License on November 1, 2009 being the date on which it commenced its operations.

5. Restricted cash

This account represents the cash restricted to the benefit of Standard bank in relation with the syndicated loan with an average interest rate of 0.16%.

6. Cash on hand and at banks

	September	December
	30, 2012	31,2011
	U.S. \$	U.S. \$
	Unaudited	Audited
Cash on hand	110,233	58,047
Cash at banks and short term deposits	12,335,172	29,408,621
	12,445,405	29,466,668

As of September 30, 2012, the Company has seven short term deposits amounting to U.S. 9,589,064 (2011: U.S 27,738,574) at local banks with an average interest rate of 1.63% (2011: 1.54%).

	September 30, 2012 Unaudited	December 31, 2011 Audited
Shareholders' Ioans Wataniya International FZ - LLC (WIL) Palestine Investment Fund, PLC (PIF) Accrued interest (WIL) Accrued interest (PIF)	U.S. \$ 2,850,000 2,150,000 397,306 299,278 5,696,584	U.S. \$ 2,850,000 2,150,000 266,910 200,908 5,467,818
Third parties loans Local banks' loans * IFC loan* Ericsson loan* ECA loan* Less: transaction costs directly attributable to	20,988,000 19,080,000 13,356,000 - 53,424,000	26,994,000 24,540,000 17,178,000 500,000 69,212,000
third parties' loans	(5,517,287) 53,603,297	(4,518,098) 70,161,720
Non-current portion Current portion	38,315,297 15,288,000 53,603,297	54,373,720 15,788,000 70,161,720

7. Interest-bearing loans and borrowings

* On January 19, 2009, the Company signed syndicated loan agreement with various lenders for a total amount of U.S. \$ 85,000,000. The loan bears annual interest rate ranging from LIBOR plus 5.31% to 6.34% and is repayable in semiannual installments commencing January 15, 2011 and ending January 15, 2016. All the Company's assets are mortgaged as collaterals for these loans. Accrued interest as of September 30, 2012 amounted to U.S. \$ 408,739 (2011: U.S \$ 870,982).

In June, 2012 the company signed new loan agreement with various lenders for a total amount of U.S. \$ 125,000,000. The loan bears annual interest rate of LIBOR plus 5% and is repayable in quarterly installments commencing September 15, 2014 and ending June 15, 2019. The Company will use a portion of this loan to repay the outstanding balance of the existing syndicated loan and the remaining balance will be used to finance the building of its mobile network in Gaza Strip, and expansion of the Company's existing network in the West Bank. All the Company's assets are mortgaged as collateral for this loan.

8. Accrued project cost

Accrued project cost increased by U.S 6,259,234 due to the increase in projects in progress account (Note 3).

9. Finance cost

	September 30, 2012	September 30, 2011
	Unaudited	Unaudited
	U.S. \$	U.S. \$
Interest on loans and borrowings	2,970,244	3,604,698
Amortization of transaction costs	844,731	830,122
	3,814,975	4,434,820

10. Basic and Diluted Earnings Per Share

	September 30,	September 30,
	2012	2011
	Unaudited	Unaudited
Loss for the period \setminus year (U.S. \$)	(16,906,378)	(19,185,760)
Weighted average number of shares	258,000,000	258,000,000
Basic and diluted loss per share (U.S. \$)	(0.066)	(0.074)

11. Commitments and contingencies

As of the financial statements date, the Company has outstanding contractual commitments resulting from purchases, services and construction contracts, as well as its license.

Following is a summary of the outstanding commitments:

	September 30, 2012	December 31, 2011
	U.S. \$	U.S. \$
	Unaudited	Audited
Contracts and purchase orders	5,436,557	226,277
License*	159,653,346	159,653,346
Performance guarantee **	5,160,000	-

- * The Company entered into a license agreement with MTIT for a total price of U.S. \$ 354,000,000. The unpaid portion of the license cost, net of the related non-current liability, of U.S. \$159,653,346 represents the unrecognized liability in the financial statements resulting from MTIT not fulfilling its obligations in relation with granting the Company access to Gaza, 3G frequencies and International Gateways.
- ** In compliance with its telecom license, the company provided a performance guarantee to MTIT on February 29, 2012, to guarantee the payment of any penalties that the company may become liable for, to cover any commitments related to the mobile services coverage granted to the company, as stated in the license agreement, and to guarantee the quality of the services provided by the company. The guarantee amounted to U.S. \$ 5,160,000 as of September 30, 2012.

12. Related party transactions

Related parties represent associated companies, shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

Balances with related parties included in the statement of financial position were as follows:

	Nature of relationship	September 30, 2012	December 31, 2011
	,	U.S. \$	U.S. \$
		Unaudited	Audited
Interest-bearing loans and borrowings	Shareholder	5,000,000	5,000,000
Due to related parties	Shareholder	165,709	219,275
Accounts receivable	Shareholder	2,356	7,368
Accrued interest	Shareholder	696,584	467,818

Transactions with related parties included in the income statement were as follows:

	September 30, 2012	September 30, 2011
	U.S. \$	U.S. \$
	Unaudited	Unaudited
Interest expense on shareholders' loans	228,766	228,823
Key management personnel compensation	636,357	297,712
Revenue from shareholders	29,424	33,554

13. Comparative figures

Based on the fact that the Company is unable to utilize all the benefits granted in the license agreement resulting from MTIT not fulfilling its obligations related to 3G frequencies and International Gateways portion of the license, the Company prospectively changed its accounting estimates related to the remaining license cost as of January 1, 2011. Accordingly, the Company started to amortize only the paid amount of the license less accumulated amortization as of December 31, 2010 over the remaining useful life of the license. Further, the Company stopped calculating interest on the deferred liability until the time it reaches an agreement with MTIT regarding the 3G frequencies and international Gateways portion of the license.

The effect of the change on the income statement for the nine months ended September 30, 2011 is as follows:

	September 30, 2011			
	Before		After	
	adjustment	Adjustment	adjustment	
	U.S. \$	U.S. \$	U.S. \$	
Depreciation and amortization	(19,201,547)	2,449,485	(16,752,062)	
Finance costs	(7,774,509)	3,339,689	(4,434,820)	
Loss for the period	(24,974,934)	5,789,174	(19,185,760)	