

Wataniya Mobile customer base increased by 10% for Q1 2017

Preparing launch for Gaza Strip network and 3G

Ramallah, Palestine, 23 April 2017: Wataniya Palestine Mobile Telecommunications Public Shareholding Company ("Wataniya Mobile", Ticker: "WATANIYA" at the Palestine Exchange) announced its financial results today for the three months ended 31 March 2017.

Financial Highlights:

	Quarterly Analysis		
	Q1 2017	Q1 2016	% change
Revenue (USDm)	20.2	20.5	(1.5)%
EBITDA (USDm)	4.8	6.1	(21)%
<i>EBITDA margin (%)</i>	24%	30%	(20.0)%
Net Profit/Loss (USDm)	(1.1)	0.2	-
Customers (000's)	777	709	10%

Q1 Operational Highlights:

- Revenue amounted to USD 20.2 million for Q1 2017, compared to USD 20.5 million for the same period in 2016, a decrease of 1.5% due to increased competitive pressure.
- EBITDA stood at USD 4.8 million as compared to USD 6.1 million for the same period in 2016. This is mainly related to a one off amount in Q1 2016 by USD 1.0 million with regards to debt collection.
- The total net loss for Q1 2017 stood at USD 1.1 million, compared to a net profit of USD 0.2 million for the same period in 2016.
- The total customer base reached 777K as of 31 March 2017, compared to 709K at the end of the same period in 2016, an improvement by 10%.

Dr. Durgham Maraee, Chief Executive Officer of Wataniya Mobile commented:

"After more than 10 years of waiting for the necessary approvals, Wataniya Mobile has started the network rollout in Gaza and is planning to provide services to Gazans by the end of 2017. We also kicked off our 3G project and ordered equipment following agreements between the relevant regulatory authorities on frequency arrangements. We believe that the launching in Gaza and the 3G services are a corner stone to

delivering value to our shareholders and to our pursuit of profitability. We continue to focus on growth and our customer base reached 777 thousand by the end of Quarter one, a 10% increase compared to quarter one of last year. We do see further great growth opportunities with the Gaza launch an area, which entails 40% of the Palestinian population, and with the launch of 3G in the West Bank, which will enable new services and new revenue streams.”

For more information, please visit <http://www.wataniya.ps/>

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About Wataniya Mobile

Launched in November 2009, Wataniya Mobile is the second mobile telecom company to have been licensed in Palestine, and whose network currently covers 96.5% of the Palestinian population in the West Bank. Wataniya Mobile aims to bring the latest mobile technologies and highest quality service to both individual and commercial customers in Palestine.